The Industry response to market demands

What technologies are available today to support efficient and reliable access control and IT security?

Major Security Industry Trends 2006 - 2010 Global Security Forum Vienna, 6 July 2006

> Newton International Management

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Change Drivers - Technology

Change Drivers - The Need

Industry Response

CCTV & Video

RFID, Smartcard technology

Convergences

Summary



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Video Technology

- Digital cameras
- Mass storage of video
- Data mining & intelligent video
- Predictive video ?











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- 13.56 M HZ & UHF
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- Micro controller technology









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- New Sensors
- Algorithm advancement
- Next generation



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Terrorism

September 11th New York & Washington , London, Madrid, etc.

Knowledge Revolution

Today IT security is MORE vital than physical !

Global teams

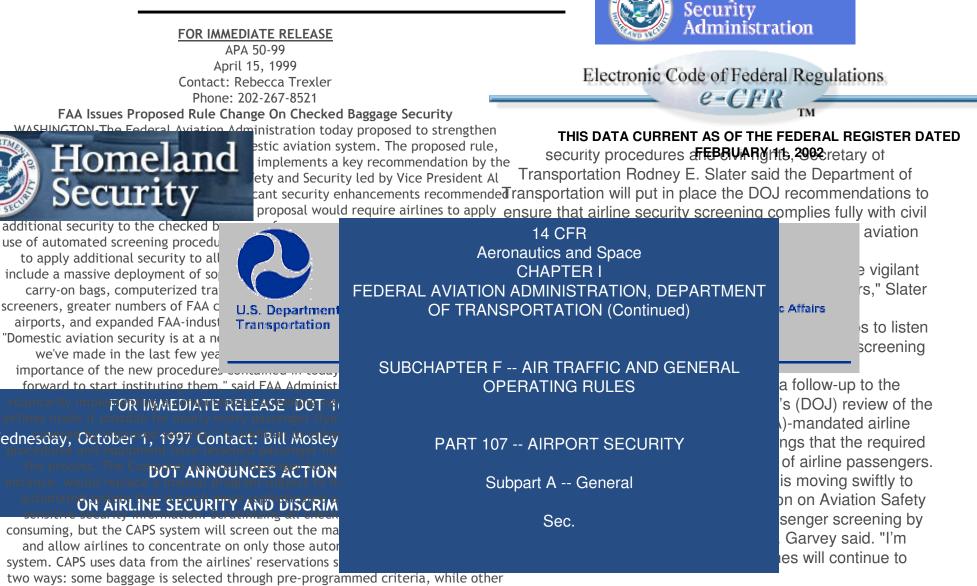
Private / Public collaborative teams

Internet & e-commerce

Identity theft crimes



Security Pre & Post September 11



bags are chosen for screening on a random basis. For the most part, passengers will



Transportation

use of automated screening procedu to apply additional security to all include a massive deployment of so carry-on bags, computerized tra screeners, greater numbers of FAA c airports, and expanded FAA-indust "Domestic aviation security is at a ne

forward to start instituting them," said FAA Administ

Wednesday, October 1, 1997 Contact: Bill Mosley

and allow airlines to concentrate on only those autor system. CAPS uses data from the airlines' reservations s

Security Pre & Post September 11

- Access control systems <u>did NOT perform</u> their intended function
 - "We successfully penetrated secure area on 117 (68 percent) of 173 attempts from the non sterile and sterile areas of the Airport"
 - "Once we penetrated secure areas we boarded aircraft operated by 35 different air carriers 117 times"

Report on Audit of Airport Access Control Federal Aviation Administration Report No. AV-2000-017 November 18, 1999

- Integration of access control with video & advanced identification technology is critical for security
- Quality of training of security staff & employees is critical



IT Security Needs

- Up-to-date <u>employee</u> identity management & management of access privileges for
 - Physical buildings
 - Storage cabinets
 - Files & IT database
- Protection & management of <u>consumer</u> identity & records
- Control & security of company networks & infrastructure
 - Video systems increasingly utilizing corporate networks
 - Interface between access control & HR / Personnel data base
- Employee & consumer privacy concerns are a serious issue



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Industry Response - CCTV & Video

Integration of access control & video is the norm

Emergence of access control systems as "the integrator"

Multitude of DVR technology stand alone & PC based

Video analysis creating "behavior alarms"

Advancement in archiving, data mining & forensics

Great strides in IP & wireless technology enabling wider applications for video

Advancement in camera image quality for low lights









Industry Response ~ RFID & Smartcard Technology

- Accelerate move from low security low frequency RFID credentials to more versatile read / write 13.56 M Hz technology
- Biometric integration & multi function credentials
- The power of contact chip card technology & dual interface technology
- Multi technology interim solutions
- UHF technology for Cargo tracking applications
- Introduction of RFID Crypto memories & controllers
- Emergence of e-Passports, other identity cards & move from contact chip cards to RFID
- Emergence of NFC and applications for consumer access control









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Convergences

Video management & access control

Physical & IT security

RFID & Smart cards

Mobile phones & consumer credentials





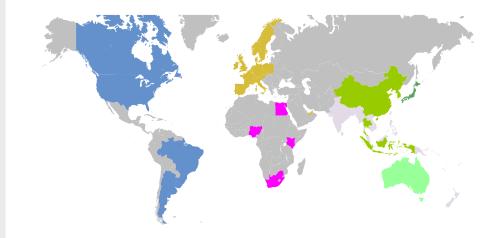
- Seamless integration between video & access devices into new security management systems
- RFID Crypto-controller as ideal solution for converging physical & virtual access control
- Continued development in intelligent video
- Advancements in <u>scalable identity & privilege</u> <u>management technology</u>
- Advancement in archiving, data mining & forensic security
- RFID & video privacy concerns will continue to require active cooperation between Governments, industry & advocacy groups



Newton International Management, LLC

Strategic consulting and more ...

- Focus on Security & Identification
- Global strategic approach to marketplace & and "Hands on" implementation and execution
- Technology assessment
- Market strategy assessment and development
- Product positioning and market segment analysis
- Channel rationalization and development
- Acquisition/ divesture management



Global Consulting Services

